

Commercial Division Broker Training!

The Commercial Division welcomes Mr. Jim Hochman, Signature Series Speaker, to present detailed Commercial Training to the commercial REALTORS.

AM Seminar: Anatomy of a Real Estate Purchase & Sale Agreement

- Basic Terms of the Commercial Purchase & Sale Agreement
- How to best assist counsel and Buyer & Seller on Drafting, Review & Negotiation
- Seller's Perspective
- Buyer's Perspective
- Closing Responsibilities of All Parties

PM Seminar: Anatomy of a Commercial Lease Terms and Provisions

- What they mean
- How these issues are interrelated
- How you, the Broker, can assist the client in Negotiation of the Lease Terms

Limited number of seats available! Don't wait to register!

How do all these rules get passed?

Ever wondered how Commercial Division and CIE Rules and Regulations are established? Ever wanted to make a difference?

Commercial Election Nominations open on August 1 - August 15!

Commercial Golf & Bar B Q

Wednesday, September 10th at the beautiful Forest Park Golf Course

Golfers: \$125 per person (includes 18-holes golf, lunch and happy hour & buffet dinner)

Happy Hour & Dinner Only: \$30 per person (includes happy hour & buffet dinner)

Join the Commercial Broker Community to network, raise money for Charity and enjoy the day!

2008 is NAR Quadrennial Ethics Deadline...

Have you completed your Quad 2 Ethics Requirement?

NAR requires all REALTORS to complete a Quadrennial Ethics course every 4-years, with the newest deadline December 31, 2008.

There are CE courses offered this year to complete the requirement AND fulfill a 3-Hour Elective Course.

COMMERCIAL ETHICS – On line offering

Access the NAR Quad 2 Ethics course, use your NRDS # to log-in and continue forward to the Commercial selection.

Check out the [Education Schedule](#) including Quadrennial Ethics Courses at the SLAR Education Page (<http://www.stlrealtors.com/education/>) or on the Commercial Events calendar at www.stlcr.com